

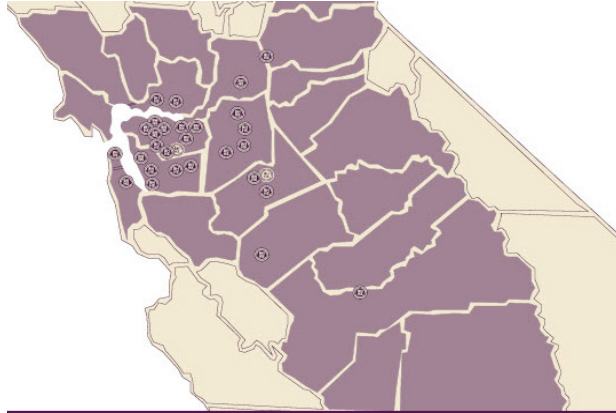
When you are in need of a professional real estate team to handle the marketing and sales of Estate Trust, Probate, or Conservatorship properties, please keep Berkshire Hathaway HomeServices Drysdale Properties in mind. With many years of experience assisting in such sales, Drysdale Properties has the ability to complete each transaction at the highest sales prices possible, in the shortest amount of time.

Our skilled real estate professionals are experts at working with probate and estate attorneys, trustees, private fiduciaries, and court appointed representatives to quickly prepare, market, and sell a decedent's property. We are sensitive and patient while we gently guide a family through the unfamiliar process of selling a loved one's property. We carefully communicate with the family, principal, and attorney to assure full compliance with state and federal legal requirements.

The following pages contain an outline of our Estate Trust and Probate RE Services, a current agent biography, and a list of our office locations to serve you. Upon request, we will be happy to provide references from the legal, private fiduciaries, and tax fields. You can also visit our website for these references and a downloadable version of this brochure at www.JohnDaviHomes.com, or scan the image below.

Want more information? Visit my website!
www.JohnDaviHomes.com

Serving Northern California
and Northern Nevada!



Walnut Creek
Rossmoor, WC
Pleasant Hill
Danville
Blackhawk
Oakland
Castro Valley
Pleasanton
Fremont
San Jose
Scotts Valley

Livermore
Brentwood
Discovery Bay
Tracy
Manteca
San Francisco
Redwood City
Burlingame
Benicia
Fairfield
Napa

Modesto
Turlock
Los Banos
Fresno
Lodi
Stockton
El Dorado Hills
Carmichael
Sierra Oaks
Incline Village
Reno

www.JohnDaviHomes.com

Home Office
2005 Mt. Diablo Blvd.
Walnut Creek, CA 94596



Estate
Trust &
Probate
RE Services
Division


**BERKSHIRE
HATHAWAY**
HomeServices
Drysdale Properties

JOHN D. DAVI

Director / REALTOR®
Estate Trust & Probate
RE Services Division
CalBRE# 01334205
Cell 925-787-4756
John.Davi1953@gmail.com
www.JohnDaviHomes.com



A PARTNER IN ESTATE TRUST AND PROBATE



Estate Trust and Probate RE Services

Date of Death Market Analysis:

We provide a free Market Analysis of a property value based upon a specific date of death. Our data bank can, in most cases, go back 25 plus years. This service is free to members of the Estate Trust/ Probate communities.

Current Market Value Analysis:

Our comprehensive market analysis will establish a realistic listing price that is competitive enough to generate offers which reflect the true value of the property in today's real estate marketplace. We will show you where the property is positioned relative to other active listings on the local REALTOR® Association multiple listing service at any given point.

Property Preparedness:

We provide you with a written report of items that should be cleaned or removed prior to placing the property on the market. Although the sale will be "As Is", sometimes small repairs or landscape clean up can add value to the property. If so, we will recommend those changes.

Marketing Strategy:

We provide you with a written proposal outlining the steps that will be taken to market the property. It will cover online activities, virtual tours, web pages and staging. In addition, copies of news prints/ magazines, open houses, and signage activities will be provided.



Estate Trust and Probate RE Services

Information/Contracts/Forms:

We provide agents, interested in writing offers on our estate trust and probate properties, with an outline of the "probate sales process". This helps to facilitate a smooth sales transaction. C.A.R. trust and probate purchase agreements and respective advisories addendums are made available to all agents, as necessary.

Follow Through:

We keep you informed consistently, via E-mail, on the progress of the sale and inspections that are occurring. Also, all contingency removals are forwarded to you as they occur. We are present in court for confirmation. We provide packets of all disclosures obtained during the transaction for potential over bidders, should that situation occur.

Home Warranty Plan:

Although Estate Trust and Probate properties are sold in "As Is" property condition, problems may still arise after the close of escrow. Because of this, Berkshire Hathaway HomeServices Drysdale Properties places an Old Republic one year limited home warranty on all our Estate Trust and Probate listings at COE with no cost to estate or trustees.

Fee Structure:

We charge a competitive commission based upon the selling price and the local court rules. This fee is split 50/50 with the buyer's broker. If there is a pre-arranged sale (not on MLS) to a family member or member of the public, we charge a reasonable commission fee of the selling price to facilitate the sale, including all proper real estate disclosures.

Meet John D. Davi

Since 2002, John has been a Top Producing REALTOR® and Trainer for Berkshire Hathaway HomeServices Drysdale Properties (formerly Prudential California Realty). In January 2010, John was appointed Director of the Estate Trust and Probate Services Division.

Mr. Davi has his State of California Real Estate license and has recently completed a Graduate Studies Program in Business and Real Estate at St Mary's College in Moraga, California. He also holds a B.S. degree from Armstrong University Berkeley in Business Administration, with a concentration in Human Resources.

As a frequent speaker at seminars, to groups of up to 50 people, John focuses his presentations on the need to develop a home buying and/or selling plan, understanding contracts and disclosures, negotiating protocols, 1031 Tax Exchanges, Estate Trust/Probate, and Short Sales/REO properties along with today's market trends.

John is a very active member of the community, having worked as a city volunteer soccer coach and with many charitable organizations. In addition, he is a member of the Contra Costa Business Council, Walnut Creek Chamber of Commerce and a member of the National, State, and Contra Costa County Board of Realtors. He recently served a 2yr term as a Board Director. John is also a BHHS Drysdale Properties Corporate Trainer - teaching, coaching, and mentoring numerous new and experienced Real Estate agents. A life-long resident of Contra Costa County, he is a father to two grown adult daughters.

**For more information, visit
www.JohnDaviHomes.com**